

# BIOGRAPHIES

## Keith Creel

**President and Chief Executive Officer,**  
Canadian Pacific

On January 31, 2017, Mr. Creel assumed his new role as President and Chief Executive Officer, becoming the 17th person to lead the company since 1881.

Mr. Creel was appointed President and Chief Operating Officer in February 2013 and joined the CP Board of Directors in May of 2015.

Under Mr. Creel's leadership, CP is finding safer, more efficient ways to connect customers to domestic and global markets, and will continue to play a prominent role in connecting communities in both Canada and the U.S.

Prior to joining CP, Mr. Creel was Executive Vice-President and Chief Operating Officer at Canadian National (CN). He held various positions at CN including Executive Vice-President Operations, Senior Vice-President Eastern Region, Senior Vice-President Western Region, and Vice-President of the Prairie Division.

Mr. Creel began his railroad career at Burlington Northern Railway in 1992 as an intermodal ramp manager in Birmingham, Alabama. He also spent part of his career at Grand Trunk Western Railroad as a superintendent and general manager and at Illinois Central Railroad as a trainmaster and director of corridor operations, prior to its merger with CN in 1999.

Mr. Creel holds a Bachelor of Science in Marketing from Jacksonville State University. He also completed the Advanced Management Program at the Harvard Business School. Mr. Creel has a military background as a commissioned officer in the U.S. Army, during which time he served in the Persian Gulf War in Saudi Arabia. Recognized for his leadership at CP, he was named by Progressive Railroading as "Railroad Innovator" for 2014 and Railway Age as Railroader of the Year 2021.

# Katie M. Farmer

**President and Chief Executive Officer**  
BNSF

Katie Farmer was named President and Chief Executive Officer effective January 1, 2021; she also leads BNSF's Board of Directors. Katie has been with BNSF for 28 years, most recently serving as executive vice president and Chief Operations Officer since September 2018, overseeing the entire Operations organization. In that role, Katie led the team responsible for operation of trains and maintenance of track, structures and rolling stock, as well as sourcing, safety and training.

Prior to serving as executive vice president and Chief Operations Officer, Katie served as vice president, Service Design and Transportation Support since July 2017. In this role, she was responsible for the scheduling of railroad operations to meet customer expectations and optimize use of the BNSF network, and leading the service design functions for the Agricultural, Industrial, Consumer Products and Coal business units in addition to Capacity Planning, Joint Facilities, Shortline Development and Passenger Operations.

Katie began her career in the railroad industry with the Burlington Northern in 1992 as a management trainee in Fort Worth, Texas. Katie has held a variety of positions in sales and marketing in the Chemical, Plastic and Minerals business units. She has also held positions in finance, customer solutions and network operations. In 1998, after a field sales position in Houston, Texas, she returned to Fort Worth as director, Plastics Marketing. In 2001, she was appointed to general director, Chemical Products Sales. In 2002, she was promoted to the position of assistant vice president, Carload Equipment, supporting the Carload, Agricultural Products and Coal business units. In December 2005, she was named vice president sales, Industrial Products, and in June 2010 was appointed vice president, Domestic Intermodal. Beginning in January 2013, she served as group vice president, Consumer Products.

## **Education**

- Bachelor of Business Administration, Texas Christian University
- Master of Business Administration, Texas Christian University

## **Affiliations/Community Involvement**

- Board of Trustees, Executive Committee, Texas Christian University
- Past Chair, Intermodal Association of North America (IANA)
- Past President, National Freight Transportation Association (NFTA)
- Board of Directors, Executive Committee, Fort Worth Symphony Orchestra
- Sustainer, Junior League of Fort Worth and National Charity League
- Member, Jewel Charity, benefiting Cook Children's Hospital

## **Personal**

Katie and her husband, Jeff, live in Fort Worth, Texas, with their son and daughter.

## **BNSF**

BNSF Railway is one of North America's leading freight transportation companies operating on 32,500 route miles of track in 28 states, and also operates in three Canadian provinces. BNSF is one of the top transporters of consumer goods, grain and agricultural products, low-sulfur coal, and industrial goods such as petroleum, chemicals, housing materials, food and beverages. BNSF's shipments help feed, clothe, supply, and power American homes and businesses every day. BNSF and its employees have developed one of the most technologically advanced and efficient railroads in the industry. We work continuously to improve the value of the safety, service, energy, and environmental benefits we provide to our customers and the communities we serve.

# Anthony B. Hatch

Freight transportation/Rail/Intermodal,  
SME

Anthony B. Hatch was honored by being named the 2019 North American Rail Shippers association (NARS) “person of the year”.

Tony has been a senior transportation analyst on wall street for over thirty years, starting at major financial institutions (Salomon brothers; Argus, PaineWebber, NatWest markets prior to starting his independent analyst/consultancy at the turn of the century.

Mr. Hatch’s coverage has been focused on the freight transportation segment, particularly surface transportation. Mr. Hatch is known for his knowledge of the intermodal area, where the various modes of freight transport converge, on which he has held several dozen specialized conferences, prior to co-founding and co-leading RailTrends in the 21st century, the rail industry’s most comprehensive conference ([www.railtrends.com](http://www.railtrends.com))

Mr. Hatch provides not only “traditional” yet independent institutional transport research but also provides “bespoke” research such as due diligence and other services to “new” players in transport investment such as private equity, infrastructure and activist and other hedge funds in such areas as intermodal, short lines, rail maintenance and construction, railcar leasing and 3pls, as well as specific research for or concerning major railroads in North America as well as in Brazil, China, the UK, India and, especially, Australia. In addition to assignments with various trade and government organizations (such as the Association of American Railroads, the American Short line and Regional Railroad Association, the united transportation union, the Canadian transportation agency, the railway of Canada, the Intermodal Association of North America, the North American Association of rail shippers, AREMA/NRC/RSI, the Railway Association of the UK, Australian Railways, RAILINC/STEELROADS), various other freight shipper and supplier organizations (including NITL, NGFA, and NEARS/SEARS/MARS/SWARS, etc.), and management consulting firms such as PWC, Oliver Wyman/ Mercer management, etc. He has also worked with an extensive list of private equity/infrastructure firms in the space, both here and globally.

Mr. Hatch, when directly on “the street”, was named to various honor rolls, including the Institutional Investor (“II”) and Wall Street Journal all-star teams and he garnered the top spot in the prestigious Greenwich poll.

He is a Past President of the Motor Carrier Analysts Association.

His career highlight had been testifying before congress on railroads, starting in 1998, among other testimonies.

Mr. Hatch graduated from Harvard college with an A.B. in American history in 1982. He lives in New York city, and enjoys baseball (watching – LA Dodgers! - and playing), real football (spurs), Harvard sports, in addition to history (British, US, Canadian), politics, and sports cars.

# Tim Quinlan

**Managing Director, Senior Economist, Wells Fargo Securities, LLC,**  
Wells Fargo & Company

Tim Quinlan is a managing director and senior economist with Wells Fargo Securities. Based in Charlotte, North Carolina, he provides analysis on U.S. economy and major foreign economies.

Tim's work has been published in academic economic journals and his comments on the economy regularly appear in The Wall Street Journal, The New York Times and USA Today. He is also a frequent guest on Bloomberg TV, CNBC and National Public Radio.

Tim first joined the company in 2002 and previously held positions as a trust account portfolio manager and investment strategist before joining the economics group in 2007. Prior to joining the company he worked for Putnam Investments in Boston.

Tim is a member of the National Association for Business Economics. Tim has a B.A. from Siena College in Albany, New York.

# Paul Titterton

**Senior Vice President and Chief Operating Officer, Rail North America**  
GATX Corporation

In this role, Mr. Titterton is responsible for GATX's network of repair facilities across North America, as well as fleet portfolio management, engineering, quality assurance, regulatory compliance, environment, health, and safety ("EHS"), continuous improvement, and maintenance management. Mr. Titterton served as GATX's North American Chief Commercial Officer from 2013 to 2018, and prior to that served in a variety of increasingly responsible roles at GATX in the areas of business development, strategy, structured finance, investment analysis, government affairs, and portfolio management. Mr. Titterton joined GATX in 1997.

Mr. Titterton is a CFA charterholder, and holds a Bachelor of Arts degree with honors from Harvard College in American History. He lives in Wilmette, Illinois and is married with three children.