

# MIDWEST ASSOCIATION OF RAIL SHIPPERS

PRELIMINARY LIST OF 145 REGISTRATIONS FOR THE JULY 2019 MARS MEETING AS OF MAY 19, 2019  
SORTED ALPHABETICALLY BY ATTENDEE

| <b>Last</b>        | <b>First</b> | <b>Title</b>                             | <b>Company</b>                     | <b>City</b>       | <b>State</b> |
|--------------------|--------------|--|------------------------------------|-------------------|--------------|
| <b>Albert</b>      | Greg         | Regional Sales Manager - Midwest         | Alta Max, LLC                      | Geneva            | IL           |
| <b>Anderson</b>    | Martha       | Executive Director                       | James Street Associates            | Blue Island       | IL           |
| <b>Babcock</b>     | Robert       | SVP-Operations and Bus. Dev.             | Indiana Rail Road Company          | Indianapolis      | IN           |
| <b>Baker</b>       | Scott        | Sales Director                           | Chicago Freight Car Leasing Co.    | Schaumburg        | IL           |
| <b>Barenfanger</b> | Charles      | President                                | Effingham Railroad Co.             | Vandalia          | IL           |
| <b>Barth</b>       | Michael      | VP Transportation and Logistics          | United Sugars Corporation          | Moorehead         | MN           |
| <b>Barton</b>      | Jason        | Vice President - Midwest                 | RailPros                           | Grapevine         | TX           |
| <b>Blair</b>       | Hugh         | National Sales Manger                    | Telgian                            | Phoenix           | AZ           |
| <b>Boudreau</b>    | Jyll         | Director of Sales                        | Transco Railway Products Inc.      | Chicago           | IL           |
| <b>Bridges</b>     | Henry        | Mgr. Trnsptn., Logistics & Rail Strategy | CARBO Ceramics                     | Houston           | TX           |
| <b>Brink</b>       | Jessica      | Global Sourcing Manager - Logistics      | ICL                                | Glen Carbon       | IL           |
| <b>Bruhnke</b>     | Erika        | Vice President - Training Services       | Roadway Worker Training - RailPros | St Augustine      | FL           |
| <b>Cain</b>        | Robert       | Regional Distribution Manager            | Venture Global Solutions           | Indianapolis      | IN           |
| <b>Carey</b>       | Thomas       | Vice President                           | Patrick Engineering, Inc.          | Lisle             | IL           |
| <b>Carmon</b>      | Walker       | Vice President                           | CarMath, Inc                       | Brandon           | SD           |
| <b>Chandler</b>    | Curtis       | President                                | PFL Petroleum                      | Naples            | FL           |
| <b>Clugg</b>       | David        | VP Bus.Dev. Cust. Support & Mktng.       | Salco Products, Inc.               | Lemont            | IL           |
| <b>Cobbs</b>       | Woody        | Account Manager                          | Norfolk Southern Railroad          | Fishers           | IN           |
| <b>Cohen</b>       | Melissa      | Dir. of Planning & Polymer Logistics     | INEOS Styrolution                  | Aurora            | IL           |
| <b>Collins</b>     | Stephen      | Director, Fleet Engineering              | Chicago Freight Car Leasing Co.    | Schaumburg        | IL           |
| <b>Cooney</b>      | John         | Vice President Fleet Operations          | Chicago Freight Car Leasing Co.    | Arlington Heights | IL           |
| <b>Corcoran</b>    | Daniel       | Manager Business Development             | Indiana Rail Road                  | Indianapolis      | IN           |
| <b>Coward</b>      | Rob          |  | Steel Dynamics                     | Roanoke           | VA           |
| <b>Cozzolino</b>   | Lynette      | Regional Sales Manager                   | Midland Manufacturing              | Skokie            | IL           |
| <b>Cozzolino</b>   | Don          |  | Midland Manufacturing              |                   |              |
| <b>Croson</b>      | Walter       | Midwest Account Manager                  | TransQuip USA Inc.                 | Valparaiso        | IN           |
| <b>Croson</b>      | Juanita      |  | TransQuip USA Inc.                 |                   |              |
| <b>Crotty</b>      | Jennifer     | Regional Account Manager                 | CP Rail                            | Franklin Park     | IL           |

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|---------------------|-----------|--|--|----------------|----|
| <b>D'Andrea</b>     | Candice   | Manager, Rail Logistics                  | INEOS Styrolution  | Aurora         | IL |
| <b>Davison</b>      | Tony      | Director of Sales                        | Princeton TMX  | Ft. Wayne      | IN |
| <b>Denson</b>       | Scott     | Client Services Manager                  | EnviroServe  | Schererville   | IN |
| <b>Denson</b>       | Leah      |  | EnviroServe  |                |    |
| <b>Dickson</b>      | Kevin     | Manager, Truck & Rail Transportation     | Renewable Energy Group   | Ames           | IA |
| <b>DiDeo</b>        | Anthony   | Director Intercarrier Management         | CSX Transportation   | Jacksonville   | FL |
| <b>Doty</b>         | Meghan    | Strategic Sales Executive                | CH Robinson  | Batavia        | IL |
| <b>Dougherty</b>    | Gregory   | Director Sales & Marketing               | Chicago So. Shore & So. Bend RR<br>Railroad Real Estate Consulting,<br>LLC | New Buffalo    | MI |
| <b>Drach</b>        | David S.  | Principal                                | Norfolk Southern Corporation   | Roseville      | MN |
| <b>Elkins</b>       | Ed        | Vice President Industrial Products       | Axalta Coatings  | Norfolk        | VA |
| <b>Emerson</b>      | Daniel    | Technical Sales Representative           | Strato, Inc.   | Bartlett       | IL |
| <b>Engel</b>        | Richard   | Regional Sales Manager                   | Strato, Inc.   | Manteno        | IL |
| <b>Engel</b>        | Nadine    |  | Strato, Inc.   |                |    |
| <b>Evans</b>        | Greg      | Regional Sales Manager                   | Strato, Inc.   | Kansas City    | MO |
| <b>Fahrenwald</b>   | Bill      | Executive Director                       | James Street Associates  | Blue Island    | IL |
| <b>Fenton</b>       | John      | Chief Executive Officer                  | Patriot Rail and Ports   | Jacksonville   | FL |
| <b>Ferguson</b>     | Bear L.P. | Sr. Business Development Specialist      | ESi (Engineering Systems, Inc)   | Aurora         | IL |
| <b>Forlini</b>      | Frank     | Director, Marketing & Facilities Support | Omaha Track  | Omaha          | NE |
| <b>Fowler</b>       | Kevin     | NA Logistics Sourcing Manager            | Trinseo, LLC   | Midland        | MI |
| <b>Frank</b>        | Jerry     | Manager Business Development             | Port Harbor Railroad   | Granite City   | IL |
| <b>Freeman</b>      | Monica    | Manager Multi Modal Transportation       | Nestle Purina PetCare Company  | St Louis       | MO |
| <b>Fuchs</b>        | Patrick   | Vice Chairman                            | Surface Transportation Board   | Washington     | DC |
| <b>Gallenberger</b> | Rick      | Business Manager                         | Sherwin Williams Paint Company   | Manitowoc      | WI |
| <b>Garcia</b>       | Tina      | Sales Representative                     | VLS Recovery Services  | Hockley        | TX |
| <b>Gardner</b>      | Daren     | Sales Mgr for Business Development       | Quality Transportation Services, Inc.                                      | Mechanicsville | VA |
| <b>Germain</b>      | Anthony   | Vice President, Midwest                  | The Greenbrier Companies   | Minneapolis    | MN |
| <b>Graves</b>       | Eric      | Regional Sales Manager                   | Miner Enterprises, Inc.  | Crown Point    | IN |
| <b>Hadenfeldt</b>   | Katie     | Senior Regional VP of Sales              | GATX   | Chicago        | IL |
| <b>Heath</b>        | Jodi      | Short Line Development Manager           | Norfolk Southern Corporation   | Ft Wayne       | IN |
| <b>Hendricks</b>    | J.R.      | Manager, Transportation Services         | Kent Corporation   | Muscatine      | IA |
| <b>Jakubowski</b>   | Erik J.   | Chief Commercial Officer                 | Anacostia Rail Holdings  | Chicago        | IL |
| <b>Jonaitis</b>     | Brian     | Director Business Development            | Indiana Rail Road Company  | Indianapolis   | IN |

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|---------------------|------------|---------------------------------------|---------------------------------------|-------------------|----|
| <b>Jones</b>        | Michael    | Vice President - Transportation       | North Dakota Mill                     | Grand Forks       | ND |
| <b>Kantor</b>       | Jonathon   | Vice President - Portfolio Management | Infinity Transportation, LLC          | Atlanta           | GA |
| <b>Kazakevicius</b> | Anthony    | Ass't Director Business Development   | Indiana Harbor Belt Railroad          | Hammond           | IN |
| <b>Keasling</b>     | Michael    | Vice President, Sales                 | RGCX                                  | Marietta          | GA |
| <b>Kedzior</b>      | Richard    | Freight Railroad Program Manager      | Wisconsin DOT                         | Madison           | WI |
| <b>Kelly</b>        | Mike       | Sales Director                        | Chicago Freight Car Leasing           | Schaumburg        | IL |
| <b>Keuck</b>        | James      | Principal                             | Keuck Consulting, Ltd.                | Carol Stream      | IL |
| <b>Kim</b>          | Kurt       | Managing Partner                      | Motor Gardian Cam Inc.                | Arlington Heights | IL |
| <b>Kirk</b>         | Steve      | National Sales                        | Oakley Transport                      | Lake Wales        | FL |
| <b>Korb</b>         | Susan      | Sales Engineer                        | Trelleborg                            | Fort Wayne        | IN |
| <b>Krous</b>        | Travis     | Director of Transportation            | Nestle Purina PetCare Co.             | Ballwin           | MO |
| <b>Lee</b>          | Chip       | President                             | Raptor Tank Clning Twin State Env.    | Davenport         | IA |
| <b>Loeb</b>         | Stefan     | EVP Chief Commercial Officer          | Watco Companies, LLC                  | Downers Grove     | IL |
| <b>Logan</b>        | Michael D. | Vice President Mechanical             | Escanaba & Lake Superior RR Co.       | Wells             | MI |
| <b>Lonergan</b>     | Dan        | Manager Fleet Repair Authorization    | Union Tank Car Company                | Chicago           | IL |
| <b>Longardner</b>   | Craig      | Corporate Director - Logistics        | Steel Dynamics, Inc.                  | Fort Wayne        | IN |
| <b>Longtin</b>      | Lisa       | Manager Rail and Barge Operations     | Kent Corporation                      | Muscatine         | IA |
| <b>Love</b>         | Janet      |                                       | Quality Transportation Services, Inc. |                   |    |
| <b>Lurkins</b>      | Scott      | Sr. Director, Business Development    | Anacostia Rail Holdings               | Chicago           | IL |
| <b>Macko</b>        | George     | President                             | SCO-Pro, LLC                          | Naperville        | IL |
| <b>Macko</b>        | Patty      |                                       | SCO-Pro, LLC                          |                   |    |
| <b>MacMahon</b>     | Michael    | Director - Railcar Leasing            | Progress Rail, A Caterpillar Co.      | Arlington Heights | IL |
| <b>Magee</b>        | James      | President                             | CAI International                     | San Francisco     | CA |
| <b>Mahoney</b>      | Matt       | Manager, Business Development         | Union Tank Car Company                | Chicago           | IL |
| <b>Manetta</b>      | Michael    | Global Marketing Director             | Sherwin Williams                      | Indianapolis      | IN |
| <b>Maples</b>       | Steve      | Account Manager                       | Norfolk Southern Corporation          | Fenton            | MO |
| <b>Marlow</b>       | Jonathon   | Regional Sales Manager                | Miner Enterprises, Inc.               | Geneva            | IL |
| <b>Martini</b>      | Lee        | Vice President Sales & Marketing      | Infinity Transportation, LLC          | Decatur           | GA |
| <b>Massmann</b>     | Brent      | Transportation Manager                | North Dakota Mill                     | Grand Forks       | ND |
| <b>McCarthy</b>     | Michael    | Senior Vice President, Leasing        | SMBC Rail Services, LLC               | Chicago           | IL |
| <b>McCreavy</b>     | John       | Director Business Development         | SMS Rail Lines                        | Bridgeport        | NJ |
| <b>McShane</b>      | Patrick    | Business Development. Account Rep.    | Indiana Harbor Belt RR                | Hammond           | IN |
| <b>Meyers</b>       | Chris      | Sr. Manager, Global Transportation    | USG Corporation                       | Chicago           | IL |

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|--------------------|------------------|---|-----------------------------------|----------------------|----|
| <b>Moran</b>       | Mallory          | Marketing Communications Manager                        | The Greenbrier Companies          | Lake Oswego          | OR |
| <b>Murawski</b>    | David            | Senior VP Sales & Marketing                             | Union Tank Car Company            | Chicago              | IL |
| <b>Murphree</b>    | Jason            | Commercial Manager                                      | Watco Companies                   | Pittsburgh           | KS |
| <b>Murphy</b>      | Sue              |   | Oakley Transportation Group, Inc. |                      |    |
| <b>Nelson</b>      | Bob              | President<br>Dir. Sales & Marketing Bulk Pet &<br>Chem. | Transco Railway Products, Inc.    | Chicago              | IL |
| <b>Nuelle</b>      | Todd             |   | CN                                | Homewood             | IL |
| <b>O'Kray</b>      | Matt             | National Account Manager                                | Canadian Pacific Railroad         | Franklin Park        | IL |
| <b>Onken</b>       | Dennis           | Director - Commercial                                   | BP                                | Chicago              | IL |
| <b>Pagano</b>      | Nicholas         | Director of Sales                                       | Kansas City Southern Railway      | Buffalo Grove        | IL |
| <b>Peot</b>        | Brad             | Commercial Manager                                      | Watco Companies - WSOR            | Madison              | WI |
| <b>Peters</b>      | Bob              | Sales Manager   | Progress Rail                     | St Charles           | IL |
| <b>Rangel</b>      | Cheryl           | Director Sales and Marketing                            | Iowa Interstate Railroad          | Cedar Rapids         | IA |
| <b>Reilly</b>      | John             | Senior Account Manager                                  | Norfolk Southern Corporation      | Westchester          | IL |
| <b>Ridley</b>      | Bruce A.         | Vice President, EH&S & Ops. Services                    | Packaging Corporation of America  | Trevor               | WI |
| <b>Rodgers</b>     | Nemi             | Mgr. of Marketing & Sales - MW Region                   | Genesee & Wyoming Inc.            | Mason                | OH |
| <b>Rodgers</b>     | Telia            |   | Genesee & Wyoming                 |                      |    |
| <b>Rogers</b>      | Gary             | Director, OE Freight Sales                              | New York Airbrake Company         | Harrison             | TN |
| <b>Rogers</b>      | Robert<br>(Buck) | VP Petroleum & Chemicals                                | CN                                | Rocky View<br>County | AB |
| <b>Rone</b>        | Michael          | Vice President, Product Management                      | Wells Fargo Rail                  | Chicago              | IL |
| <b>Roseberry</b>   | Ken              | Senior Vice President                                   | PNC Equipment Finance             | Cincinnati           | OH |
| <b>Rudersdorf</b>  | Katie            | Account Manager   | GATX Corporation                  | Chicago              | IL |
| <b>Saeedi</b>      | Daniel           | Partner   | Taft Stettinius & Hollister LP    | Chicago              | IL |
| <b>Scharf</b>      | Lisa M.          | Director of Transportation                              | Italgrani USA                     | St. Louis            | MO |
| <b>Schiele</b>     | Griffin          | Sales Engineer  | Salco Products, Inc.              | Lemont               | IL |
| <b>Schmalbruch</b> | Chris            | President, Chief Executive Officer                      | VTG North America, Inc.           | Clarendon Hills      | IL |
| <b>Scott</b>       | Clay             | Vice President  | Hanson Professional Services      | Houston              | TX |
| <b>Seger</b>       | Patrick          | National Account Manager                                | PPG Industries                    | Rockton              | IL |
| <b>Sepulvado</b>   | Chip             | Rail Logistics Specialist                               | Nestle Purina PetCare Co.         | Dexter               | MO |
| <b>Sexton</b>      | Buddy            | Senior Manager Business Development                     | Petroleum Service Corporation     | Pasadena             | TX |
| <b>Shelp</b>       | Andy             | Account Manager   | Salco Products, Inc.              | Lemont               | IL |
| <b>Siebrecht</b>   | Jeff             | Senior Manager Rail                                     | POET Nutrition                    | Sioux Falls          | SD |
| <b>Sloan</b>       | John             | Product Manager   | Wells Fargo Rail                  | Chicago              | IL |

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| <b>Smailes</b>    | Phil     | Director Marketing                    | Progressive Rail / Chicago Jctn. Rwy. | Elk Grove Village | IL |
| <b>Smith</b>      | Troy     | Senior Rail Auditor                   | American Truck & Rail Audits, Inc.    | North Little Rock | AR |
| <b>Squires</b>    | James A. | Chairman, President and CEO           | Norfolk Southern Corporation          | Norfolk           | VA |
| <b>Stroud</b>     | Joe      | Logistics Buyer                       | Roquette                              | Keokuk            | IA |
| <b>Sweeney</b>    | John     | Corporate Account Manager             | GATX Corporation                      | Chicago           | IL |
| <b>Thomure</b>    | Randall  | Dir. Safety & Regulatory Affairs      | Railway Supply Institute              | Chicago           | IL |
| <b>Todoroff</b>   | Justin   | Manager, Pricing & Yield              | CH Robinson Corporation               | Batavia           | IL |
| <b>Tonsager</b>   | Paul     | Director                              | CN Rail                               | Naperville        | IL |
| <b>Vaughan</b>    | Bryan F. | Regional Vice President of Sales      | VTG Rail                              | Elmhurst          | IL |
| <b>Via</b>        | John     | Chief Sales Officer                   | American Truck and Rail Audits, Inc.  | North Little Rock | AR |
| <b>Wallin</b>     | Matthew  | Vice President Structured Finance     | GATX Corporation                      | Chicago           | IL |
| <b>Warren</b>     | John     | Owner                                 | Fire Logistics                        | Lindenhurst       | IL |
| <b>Williamson</b> | Alex     | IP Regional Business Development      | BNSF Railway                          | Minneapolis       | MN |
| <b>Willett</b>    | Mike     | Executive Dir. - Whsng. & Fulfillment | Venture Logistics                     | Indianapolis      | IN |
| <b>Wise</b>       | Brian    | Account Manager                       | Union Tank Car Company                | Chicago           | IL |
| <b>Wittmann</b>   | Chris    | Business Intelligence Leader          | Union Tank Car Company                | Chicago           | IL |
| <b>Wood</b>       | Andrea   | Director of Business Development      | First Flare and Repair, LLC           | Centennial        | CO |
| <b>Wood</b>       | Thomas   | Vice President                        | First Flare and Repair, LLC           | Centennial        | CO |
| <b>Yount</b>      | Carl     | Vice President Marketing              | Port Harbor Railroad                  | Granite City      | IL |
| <b>Zmudka</b>     | Robert   | SVP & Chief Commercial Officer        | GATX Corporation                      | Chicago           | IL |