



thrive™

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Jeannie Frana

Cargill Transportation
& Logistics Process
Owner

Midwest Association of Rail
Shippers - 2019 Winter Meeting

Cargill® Helping
the world
thrive

About Cargill

155,000
employees

Located in
70
countries

Operating within four key
business segments:

**Food, agriculture,
financial and
industrial**



For farmers
*We supply feeds,
other inputs and
expertise to farmers,
and buy crops and
livestock from them*

**We provide insights
to our partners**



Data
analytics



Market
expertise



Risk
management



Financial
solutions

**We transform
raw materials into
finished goods**



Animal
nutrition



Food
ingredients



Animal
protein



Branded
foods



Bioindustrials

**We move products
around the world**



Roads



Rail



Rivers



Oceans



For customers
*We deliver finished
goods to customers in
the foodservice, retail,
consumer packaged
goods and industrial
sectors*

Cargill Transportation & Logistics

1,400 professionals
worldwide executing
more than 8,000
shipments each day



Truck



Rail



Container



Barge



Storage & Real Estate

How we expect ordering to work today



**Where's
my stuff!?**



A black and white photograph of a telephone exchange room. Several women are seated at long rows of switchboards, wearing headsets and operating the equipment. The room is filled with rows of switchboards and cables. A woman is standing on the right side of the frame, looking towards the switchboards. The overall scene depicts a busy, historical communication center.

Ghosts of shipment visibility past

Yesterday **Reports**

Cargill built tool to track and trace:

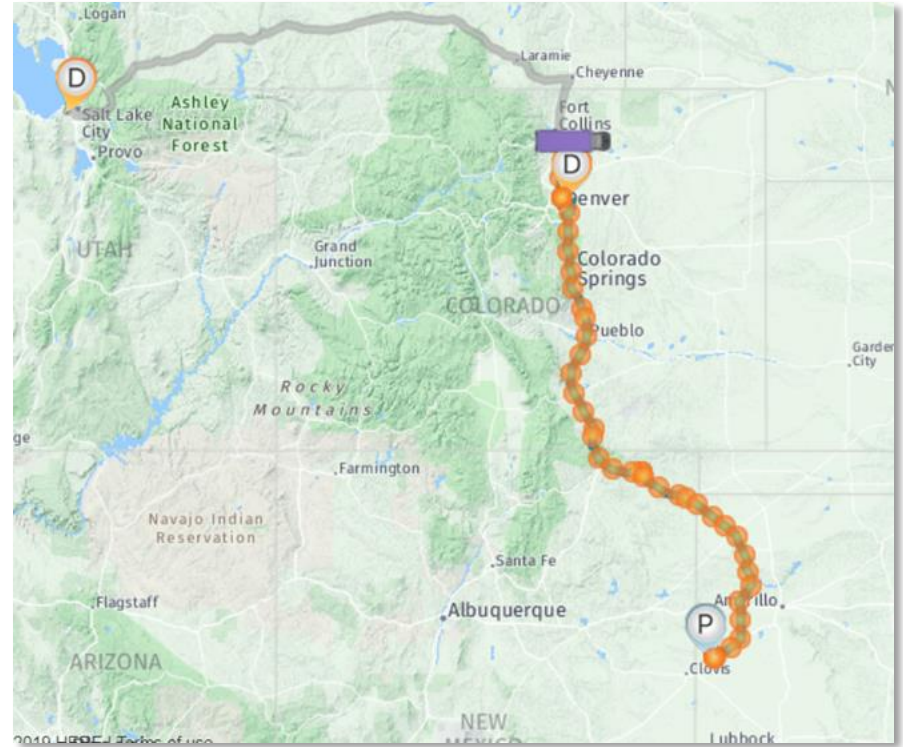
- Location
- Trip Info
- ETA



Today

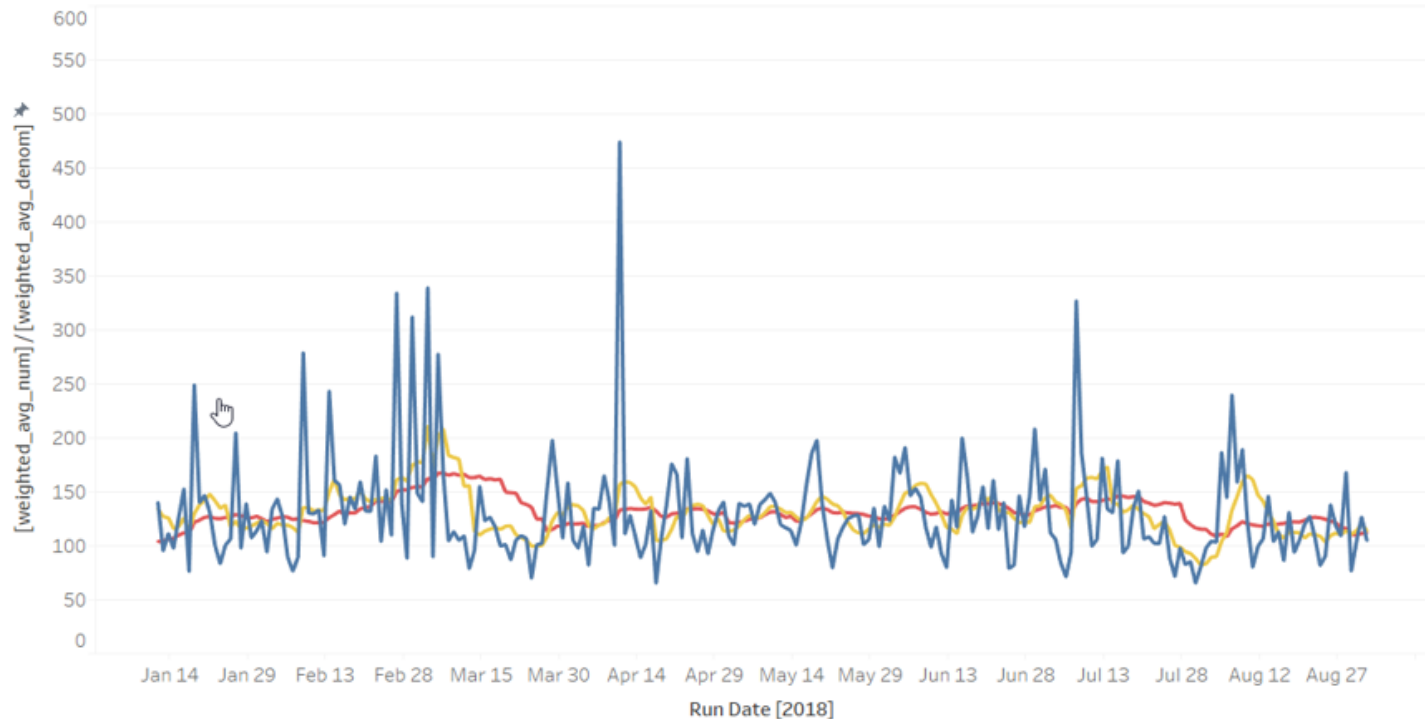
Shipment Visibility Platforms

- Real-time Tracking
- Status Updates
- Exception Management
- ETA Calculation
- Analytics and Reporting
- Business System Integration



Tomorrow Data

Lane Velocity - [REDACTED]



Where's My Stuff???