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Mr. Thomson founded and leads Engineered Rail Solutions, a firm focused on helping shippers understand and utilize all modes of transportation more effectively through improvements in terminals, operational analysis, and logistic engineering. He has more than 30 years of experience in the transportation industry: spending 20 years with BNSF Railway in operations, marketing and transloading; owning and managing several truck/warehouse/transload/breakbulk logistic companies; providing engineering and project management for transportation, rail and industrial development projects; and developing a method to evaluate and improve industrial plant production and transportation efficiencies. His projects have included the development of individual transload sites, evaluation and improvement of industrial sites involving multiple transportation modes and complex plant production characteristics, concept through operations of numerous rail industrial terminals, industrial and terminal site selection, environmental reviews, and developing comprehensive rail carrier strategies for negotiating long term contracts.