Patrick J. Ottensmeyer serves as president of Kansas City Southern (KCS), responsible for sales, marketing and operations in the U.S. and Mexico. He was promoted to this position in February 2015 and previously served as executive vice president sales and marketing.

Headquartered in Kansas City, Mo., KCS is a transportation holding company that has railroad investments in the U.S., Mexico and Panama. Its primary U.S. holding is The Kansas City Southern Railway Company, serving the central and south central U.S. Its international holdings include Kansas City Southern de Mexico, S.A. de C.V. serving northeastern and central Mexico and the port cities of Lázaro Cárdenas, Tampico and Veracruz, and a 50 percent interest in Panama Canal Railway Company, providing ocean-to-ocean freight and passenger service along the Panama Canal. KCS’ North American rail holdings and strategic alliances are primary components of a NAFTA Railway system, linking the commercial and industrial centers of the U.S., Mexico and Canada.

Ottensmeyer joined KCS in May 2006 as the company’s executive vice president and chief financial officer. Prior to his employment at KCS, he served from 2000 to 2006 as executive vice president and chief financial officer of Intranasal Therapeutics, Inc., a specialty pharmaceutical company. From 1993 to 1999, he was vice president finance and treasurer for Santa Fe Pacific Corp and Burlington Northern Santa Fe Corp.

Earlier in his career, Ottensmeyer held executive positions at Security Pacific National Bank and Bank of America, including the position of senior vice president and head of the corporate banking group in New York.

Ottensmeyer holds a bachelor of science in finance from Indiana University. He is affiliated with the Council of Supply Chain Management Professionals, Traffic Club of Chicago and KC SmartPort, and serves on the finance advisory board of DePaul University.