

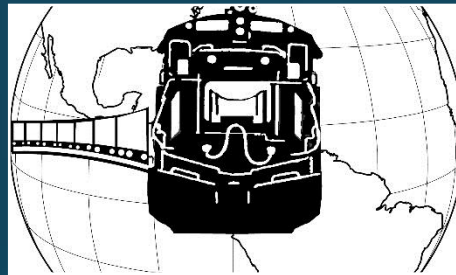


**North American
Rail Shippers Association
NARS**

NARS HISTORY

- Established in 1929
- Formed in 1929 by the Association of American Railroads (AAR)

NATIONAL ASSOCIATION WITH REGIONAL AFFILIATES



North American Rail Shippers



Midwest
Association of
Rail Shippers



Pacific
Northwest
Association of
Rail Shippers



Northeast
Association
of Rail
Shippers



Southeast
Association
of Rail
Shippers



Southwest
Association of
Rail Shippers

PURPOSE

- Provide framework for:
 - Education
 - Networking
 - Discussion of issues of the day

SCHOLARSHIP

Ivan A. Olsen Scholarship

- Annual Scholarship
- Eligibility:
 - Students enrolled in an accredited university majoring in transportation-related field of study
- Award Amount:
 - Varies each year
- Application:
 - Due May 1, 2016
 - Available online at www.railshippers.com

NARS ANNUAL MEETINGS

- Three day meeting held each year in May
- Rotates West, Midwest and East locations
 - 2016 Washington, DC
 - 2017 San Francisco
 - 2018 - Chicago
- National focus
- Executive level participation

NARS 2016



Hyatt Crystal City
Alexandria, VA
May 24-26, 2016

2016 MEETING HIGHLIGHTS

- Keynote Addresses:
 - Michael Ward, Chairman, Association of American Railroads and Chairman & CEO of CSX
 - Lance Fritz, Chairman, President & CEO, Union Pacific Railroad
- Rail Shipper Perspective:
 - Ward Nye, Chairman, President and CEO, Martin Marietta
- Current Issues Presentations:
 - Transportation/Supply Chain Talent Shortage
 - Intermodal Success Story
 - Growth of Chemicals in the Gulf Coast
 - Agriculture & Ethanol Perspective
 - Transportation Challenges
 - Legislative Update
 - Rail Financials Presentation

NARS 2016 MEETING SCHEDULE

- **Tuesday, May 24 (all day) golf outing and reception at hotel**
 - Golf Outing 8:00 a.m. at Westfields Golf Club, Clinton, VA
 - Evening reception at hotel
- **Wednesday, May 25 (all day) at hotel**
 - General Session
 - Evening reception at hotel
- **Thursday, May 26 (morning) at hotel**
 - General Session



NARS Annual Meeting - Arlington, VA - May 24-26, 2016

NARS 2016 Registration, Agenda & Info
<https://railshippers.com/>



North American Rail Shippers Association