

BIOGRAPHIES

Rob Cook

Senior Manager, Rail Operations
Bunge North America

Mr. Cook is the Senior Manager of Rail Operations for Bunge North America. In that role Rob is responsible for the North American rail fleet of over 9,000 cars, railroad service, operations agreements and business strategy.

Rob previously held the position of Logistics Manager for Bunge Milling, LLC where he was responsible for logistics, transportation procurement and warehousing for four dry corn mills and one rice mill.

Rob is a native of East Central Illinois growing up on a corn and soybean farm. He is a graduate of Southern Illinois University Carbondale with a degree in Agribusiness Economics. Married to Dana (24 yrs), with two children, Skylar (Daughter – 22) and Braydon (Son-21) residing in O'Fallon, MO.

Patrick J. Fuchs

Patrick Fuchs was sworn in on January 17, 2019, as a Member of the Board for a term of office expiring on January 17, 2024, following his confirmation by the United States Senate on January 2, 2019.

Prior to his appointment, Mr. Fuchs was senior professional staff member working on surface transportation and maritime issues for the United States Senate Committee on Commerce, Science, and Transportation under the leadership of Chairman John Thune of South Dakota. Mr. Fuchs has played an integral role in the development and enactment of major railroad legislation, including the first reauthorization of the Surface Transportation Board since its creation in 1996 and the first passenger rail reauthorization in over seven years. He also worked on legislation to improve rail project delivery, rail financing, and hazardous materials safety, all of which were enacted as part of the Fixing America's Surface Transportation Act (FAST Act), the five-year, \$305 billion surface transportation authorization.

Mr. Fuchs helped develop and enact the first reauthorization of the National Transportation Safety Board in over a decade. He also worked on legislation to increase safety by addressing opioid abuse in transportation, reforms enacted as part of the SUPPORT for Patients and Communities Act. His work also includes the most recent authorization of the Federal Maritime Commission as well as three authorizations of the Maritime Administration, enacted as part of the National Defense Authorization Acts for Fiscal Years 2017, 2018, and 2019.

Prior to serving Chairman Thune, he was a policy analyst and Presidential Management Fellow at the Office of Management and Budget (OMB), where he managed railroad and maritime regulatory reviews. During his time at OMB, Mr. Fuchs worked on regulations pertaining to rail safety technology, rail tank car safety, and railroad operating practices, among other issues. He has also worked for the U.S. Department of State, where he received the Meritorious Honor Award for extraordinary contributions to substantive economic analysis. His experience also includes time with the U.S. Government Accountability Office and the National Center for Freight and Infrastructure Research and Education.

Mr. Fuchs graduated with distinction in economics and political science and earned an M.P.A. from the University of Wisconsin, where he received the Director's Achievement Award for his outstanding academic record. Mr. Fuchs and his wife, Katherine, were born and raised in Wisconsin.

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Clarence W. Gooden

Executive Summary

Clarence Gooden is the recently retired President of CSX Corporation. Mr. Gooden served as President of CSX Corporation from September 2015 until February 15, 2017, and as Vice Chairman of CSX and consultant to the board and CEO until May 31, 2017. Mr. Gooden served as Chief Commercial Officer and Executive Vice President of Sales and Marketing at CSX Corporation and its subsidiary CSX Transportation, Inc. since April 2004. Mr. Gooden was responsible for generating customer revenue, forecasting business trends, and developing CSX's model for future revenue growth. Mr. Gooden was a member of the CSX family for 47 years. Mr. Gooden served as Senior Vice President Operations, Senior Vice President of Merchandise Sales and Marketing from 2002 until April of 2004. He served as President and CEO of CSX Intermodal, Inc. from 2001 until 2002. He served as Senior Vice President Coal Services Group from 2000 to 2001 and Vice President of System Transportation from 1999 to 2000.

Mr. Gooden received the 2015 Silver King Pin Award from the Intermodal Association of North America, the industry's most prestigious award that recognizes an individual's long-term contributions to intermodalism.

Mr. Gooden served as a member of the Atlanta Federal Reserve Bank Trade and Transportation Advisory Council from 2010 to March of 2017. He was past President and member of the Board of Directors of National Freight Transportation Association from 2004 to March of 2017, a member of the Board of Directors of TTX Corporation from 2004 until March of 2017, and a member of the Board of Directors of the Florida Chamber of Commerce from 2008 to 2010. Mr. Gooden currently serves on the Board of Directors of Universal Logistics Holdings, Inc. and serves as an advisor to private investments groups.

E. T. (Eric) Jakubowski

Vice President and Chief Commercial Officer, Anacostia Rail Holdings Company

Eric Jakubowski joined Anacostia Rail Holdings Company in March 2012. Prior to this position, he was director of network strategy - US, for Canadian National Railway. He previously held marketing and operating positions for more than 25 years with both CN and Conrail. Eric served on the STB's Rail Shipper Transportation Advisory Committee as well as Northwestern University's Transportation Center Business Advisory Committee. Harvard University (BA); Northwestern University (MA, MBA)

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John G. Murphy

Senior Vice President for International Policy
U.S. Chamber of Commerce

John G. Murphy directs the U.S. Chamber's advocacy relating to international trade and investment policy. Since joining the Chamber in 1999, Murphy has led its successful campaigns to win congressional passage of trade agreements with a dozen nations, including Colombia, Panama, and South Korea in 2011, as well as Trade Promotion Authority in 2015. Murphy also plays a key role in the Chamber's

advocacy for international business priorities before Congress, the administration, foreign governments, and the World Trade Organization. From 2001 to 2008, Murphy served as the Chamber's Vice President for Western Hemisphere Affairs and as Executive Vice President of the Association of American Chambers of Commerce in Latin America (AACCLA). In 2008, he received AACCLA's Eagle of the Americas award, which is given annually to the individual who has "done the most to advance our mission of increased trade and investment between the United States and Latin America."

In the 1990s, Murphy worked at the International Republican Institute (IRI), a nonprofit organization dedicated to the promotion of democracy overseas, and at the Center for International Private Enterprise (CIPE), which champions market-oriented economic reform around the world. From 1992 to 1993, he was the first Western lecturer in economics at the National University of Economics in Czechoslovakia.

Murphy graduated Phi Beta Kappa from the University of Colorado at Boulder, and he received his Master of Science degree from the School of Foreign Service at Georgetown University in Washington, D.C. He serves on the boards of the Global Business Dialogue, the U.S. Global Leadership Coalition, and the Washington International Trade Foundation. He is fluent in Spanish.

Tim Quinlan

Managing Director, Senior Economist
Wells Fargo Securities, LLC
Wells Fargo & Company

Tim Quinlan is a managing director and senior economist with Wells Fargo Securities. Based in Charlotte, North Carolina, he provides analysis on U.S. economy and major foreign economies.

Tim's work has been published in academic economic journals and his comments on the economy regularly appear in The Wall Street Journal, The New York Times and USA Today. He is also a frequent guest on Bloomberg TV, CNBC and National Public Radio.

Tim first joined the company in 2002 and previously held positions as a trust account portfolio manager and investment strategist before joining the economics group in 2007. Prior to joining the company he worked for Putnam Investments in Boston.

Tim is a member of the National Association for Business Economics. Tim has a B.A. from Siena College in Albany, New York.

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Bruce Ridley

Bruce Ridley was born and raised in Maine. He received his B.S. Marine Engineering Degree from Maine Maritime Academy. He has held several positions at multiple locations during his nineteen years with International Paper Co. Bruce worked for Champion International for two years at their pulp mill in Hinton, Alberta. He has now been with Packaging Corporation of America for nineteen years. Twelve years at the Tomahawk WI. Paper mill as the Operations Manager and Mill Manager. During this tenure, Bruce represented small shippers on the STB's RSTAC committee for six years. Currently he is the VP of Environmental, Health, Safety and Operations and is located in Lake Forest, Illinois. He is Vice-President of PFITC (Paper and Forest Industry Transportation Committee) and Chairman for NITL (National Industrial Transportation League).

James A. Squires

Chairman, President and CEO

Jim Squires is chairman, president, and chief executive officer of Norfolk Southern Corporation (NYSE: NSC), a FORTUNE 500 transportation company whose railroad operates across 19,500 miles in 22 states, connecting businesses and communities to the marketplaces of the world. Jim leads a railroad that annually moves more than seven million carloads of automobiles, lumber to build homes, coal to generate electricity and make steel, chemicals for manufacturing, grain for poultry farmers, food for grocery store shelves, and more – if it's essential for daily life, it rides on Norfolk Southern rails.

Norfolk Southern's rich history spans some 186 years, from a short stretch of track near Charleston, S.C., to a network that today reaches more than half of the population, manufacturing, and energy consumption in the U.S. During Jim's tenure as CEO, Norfolk Southern has sharpened its focus on customer service and implemented strategies to enhance stewardship of resources and ensure continued long-term growth.

Jim joined Norfolk Southern's law department in 1992 and has held roles of increasing responsibility. They include vice president law; senior vice president law; senior vice president financial planning; executive vice president finance and chief financial officer; and executive vice president administration. Jim became president of the company in 2013 and was named chairman and CEO in 2015.

A native of Hollis, N.H., Jim is a 1983 graduate of Amherst College and was an Amherst-Doshisha Fellow at Doshisha University in Kyoto, Japan. He earned his J.D. degree from the University of Chicago Law School, where he has served as a member of the Visiting Committee. He is a proud veteran of the U.S. Army.

Currently serving as chair the Association of American Railroads, Jim is a board member of the Hampton Roads Community Foundation and has served on the board of the U.S. Chamber of Commerce, as a trustee of the Sentara Healthcare System, and as chairman of Virginia's Transportation Accountability Commission.

Jim and Norfolk Southern's 27,000 employees make it their promise to deliver safe, reliable, environmentally responsible rail service that supports the economy, rewards shareholders, and earns the corporation's reputation as "The Thoroughbred of Transportation."

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Matthew Wallin

Vice President, Structured Finance

GATX Corporation

Matt Wallin is Vice President of Structured Finance for GATX's North American Railcar leasing business. In this role, he works primarily with the sales, investment analysis, fleet management and legal teams to structure new investment opportunities and analyze potential secondary market and/or M&A transactions. He has been in this position since April 2015. Prior to this role, Mr. Wallin was the Director of Investment Risk Management at GATX. He joined GATX in 2008. Prior to GATX, Matt worked in middle market banking for JP Morgan Chase in Chicago and in risk management for Wheels, Inc. in Des Plaines, IL.

Matt has a BS in finance and economics from Northern Illinois University and an MBA with a concentration in economics and strategy from the University of Chicago. He is also a CFA Charterholder.

Matt lives in Chicago's Wicker Park neighborhood with his wife, 2.5 year old daughter and 14 year old dog. He enjoys spending time with his family, golfing (well...occasionally), cycling and traveling.

Gail R. Wernette

Manager, Rail Rates

Nutrien

Gail Wernette is the manager of rail rates for Nutrien, the world's largest provider of crop inputs and services. Nutrien plays a critical role in helping growers increase food production in a sustainable manner.

Gail joined Nutrien in 2000 as a rail analyst for nitrogen products. Today, he has rail rate responsibility for nitrogen, phosphate, potash and raw materials for Nutrien. Much of his current role is to integrate the rail freight logistics of Potash Corp and Agrium which merged in 2018 to form Nutrien. Some of those processes are:

- Freight & accessorial payables
- Rate Documents
- Freight Negotiations
- Transportation Management Systems training

Prior to joining Nutrien, Gail held roles of increasing responsibility at Amoco. He worked in rail operations and negotiations for both the Chemical & Oil companies.

Gail holds a BA in international relations and a MBA in Logistics, both from Michigan State University. He served in the US Peace Corps in Togo, West Africa from 1975 to 1977. Gail resides in Elmhurst, IL with his wife, Jan. They have 3 children and 1 grandchild who loves trains.