



JAMES A. SQUIRES

Chairman, President and CEO

Jim Squires is chairman, president, and chief executive officer of Norfolk Southern Corporation (NYSE: NSC), a FORTUNE 500 transportation company whose railroad operates across 20,000 miles in 22 states, connecting businesses and communities to the marketplaces of the world.

Jim leads a railroad that annually moves more than seven million carloads of automobiles, lumber to build homes, coal to generate electricity and make steel, chemicals for manufacturing, grain for poultry farmers, food for grocery store shelves, and more – if it's essential for daily life, it rides on Norfolk Southern rails.

Norfolk Southern's rich history spans some 186 years, from a short stretch of track near Charleston, S.C., to a network that today reaches more than half of the population, manufacturing, and energy consumption in the U.S. During Jim's tenure as CEO, Norfolk Southern has sharpened its focus on customer service and implemented strategies to enhance stewardship of resources and ensure continued long-term growth.

Jim joined Norfolk Southern's law department in 1992 and has held roles of increasing responsibility. They include vice president law; senior vice president law; senior vice president financial planning; executive vice president finance and chief financial officer; and executive vice president administration. Jim became president of the company in 2013 and was named chairman and CEO in 2015.

A native of Hollis, N.H, Jim is a 1983 graduate of Amherst College and was an Amherst-Doshisha Fellow at Doshisha University in Kyoto, Japan. He earned his J.D. degree from the University of Chicago Law School, where he has served as a member of the Visiting Committee. He is a proud veteran of the U.S. Army.

Jim is a board member of the Hampton Roads Community Foundation and has served on the board of the U.S. Chamber of Commerce, as a trustee of the Sentara Healthcare System, and as chairman of Virginia's Transportation Accountability Commission.

Jim and Norfolk Southern's 28,000 employees make it their promise to deliver safe, reliable, environmentally responsible rail service that supports the economy, rewards shareholders, and earns the corporation's reputation as "The Thoroughbred of Transportation."

