

BIO – John Schmitter

John has over 30 years of experience in transportation. As a consultant, he has worked with companies in the coal, petroleum, steel, chemical, paper and grain industries as well as shortline railroads and railcar leasing companies. Prior to starting KEP LLC, John was Vice President of Business Development at DTE Rail Services, a railcar repair, software and services company. He was Managing Director of Metals & Ores at Southern Pacific Railroad, intermodal market manager at Conrail and has held marketing and sales positions in the intermodal and LTL trucking industries. John began his career as a transportation operating officer for Conrail. John has a M.B.A. from Penn State University and a B.S. in Business from Northeastern University with a concentration in supply chain management.