

Midwest Association of Rail Shippers

*Welcome to the 2017
Winter Meeting*

Rail Shippers Driving Change in 2017



Midwest Association of Rail Shippers

Rail Keynote

Carl Ice

President and CEO

BNSF Railway



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The Economy

Eric Starks

Chairman and CEO

FTR



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State of Intermodal

David Yeager

*Chairman and Chief Executive Officer
Hub Group*



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CREATE UPDATE

SPEAKERS:

- *Danielle Renner- Director CTCO, CSX Transportation*
- *William Thompson- Chief Engineer, CREATE, AAR*

MODERATOR;

- *Stephan Hoyer – Director CTCO, Belt Railway of Chicago*



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NARS Update

Tom Tisa- Second VP- NARS



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MARS Scholarship Update

Luke Galat- Scholarship Chairman- MARS



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Luncheon Keynote Address

David Gardner

*Vice President North American
Supply Chain and Customer Exp.
Ingredion*



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Shipper/Carrier Success Story

SPEAKERS:

- *Ray Smith- VP Quality and Ops., United Sugars*
- *Neil Grossman- Director, Business Development, A&R*
- *Jonathon Wingate – Director, Operations and Marketing, BJRY*
- *Keeley Motley – Director, Ethanol and Bulk Foods, BNSF*

MODERATOR;

- *Carrie Evans – VP Sales and Marketing, Iowa Interstate RR*



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STB Update

Deb Miller

Vice Chairman

Surface Transportation Board



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Clarence Gooden

President

CSX Transportation



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BNSF Intermodal

Katie Farmer

*Group Vice President, Consumer
Products*

BNSF Railway



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Legislative Update

Jon Cool

*President, Michigan Railroad
Association*



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Rail Equipment Update

Paul Titterton

SVP, Chief Commercial Officer

GATX Corp.



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The Transportation Market

SPEAKERS:

- *Larry Gross- Intermodal and Rail Expert, FTR*
- *Anthony Hatch- President, ABH Consulting*
- *Jason Seidel – Senior Analyst, Cowen Company*

MODERATOR;

- *George Macko – President, SCO-PRO, LLC*



Midwest Association of Rail Shippers

THE NOMINATING COMMITTEE PRESENTS AND RECOMMENDS THE FOLLOWING CANDIDATES FOR

Officers

President: Michael Barth
First Vice President: Harry Zander
Second Vice President: Tom Surma
Immediate Past President: Mike Jones

Executive Committee At-Large (returning)

Kathy Bathurst	Chris Meyers	Melissa Cohen	Stephen Hoyer	Rick Onken	Carrie Evans
Gary Kearby	Nick Pagano	Luke Galat	Thomas Plowman	Bryan Vaughan	Jim Giblin
Stefan Loeb	Gordon Richards				

Executive Committee At-Large (new members)

Steve Blinn – Norfolk Southern	Rob Cook – Bunge North America
Scott Lurkins – Anacostia Rail Holdings	Steve Kirk – Oakley Transport

Retiring Executive Committee Members

Bob Edwards	Pat Coseglia	Rich Seymour	Charles Brown
Minh-Tam Le	Gary Strausbaugh	George Macko	

